

BuildINT AI

Bharat Ka Apna Building Intelligence

AI Powered Building Management Solutions



A-IOT /BMS

Integrated Building Solutions



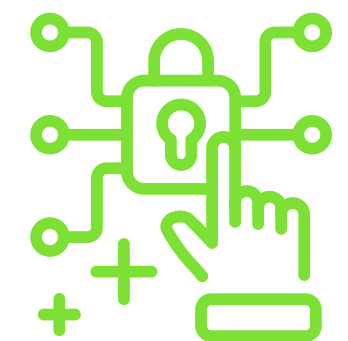
CCTV

AI Surveillance



Fire Systems

Detection | Alarm | Protection



Access Control

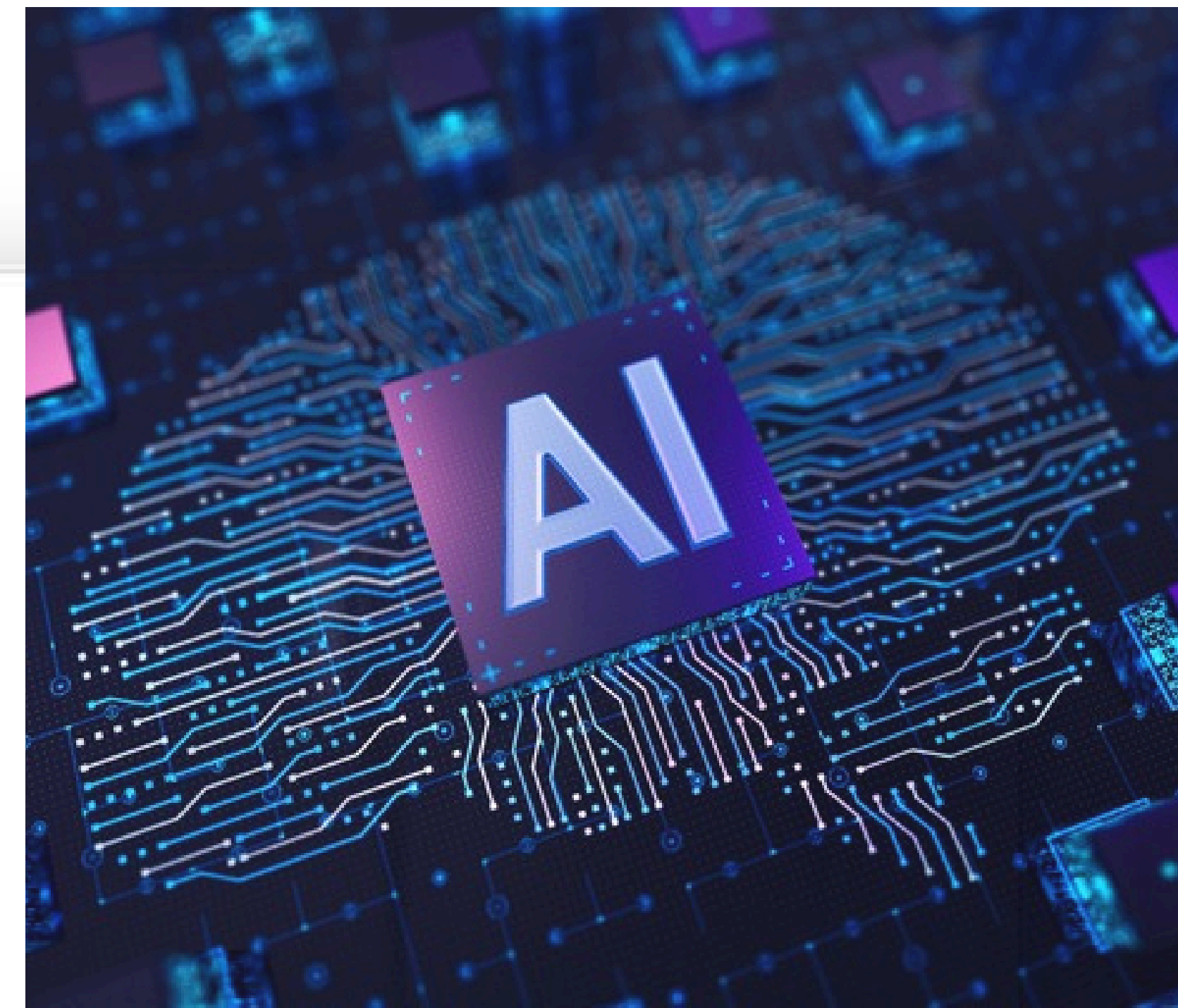
DigiSuraksha Aadhaar

About Us

Founded in **2019**, **BuildINT** is a leading **AI** and **IoT-powered** Smart Building Intelligence company delivering intelligent, connected, and sustainable infrastructure solutions.

We specialize in **Building Management Systems (BMS)**, **IoT Automation**, **Intelligent Energy Management Systems (iEMS)**, **AI Video Surveillance**, **Fire & Life Safety Systems**, and **Access Control Solutions**, helping organizations enhance operational efficiency, improve security, optimize energy usage, and accelerate digital transformation.

By combining AI, IoT, edge computing, and real-time analytics, we help organizations optimize building performance, enhance safety, reduce energy consumption, and accelerate digital transformation. Our smart solutions enable businesses to build efficient, resilient, and future-ready infrastructure.



Our Mission

To lead in IoT-driven smart energy management & automation, enabling efficiency, sustainability, and a greener future.



Our Vision

To empower businesses to optimize energy, reduce costs, and drive sustainability through intelligent IoT and automation solutions.

Our Presence



REGISTERED OFFICE



📍 MUMBAI

- 📍 808, 8th Floor, Lodha Supremus, Opposite MTNL Office, Powai Saki Vihar Road, Andheri - East, Mumbai - 400072.



AI TECH CENTER LUCKNOW



📍 LUCKNOW

- 📍 First Floor, 1/6 A Vardan Khand Sector 1 Gomti Nagar Extension, Lucknow - 226010

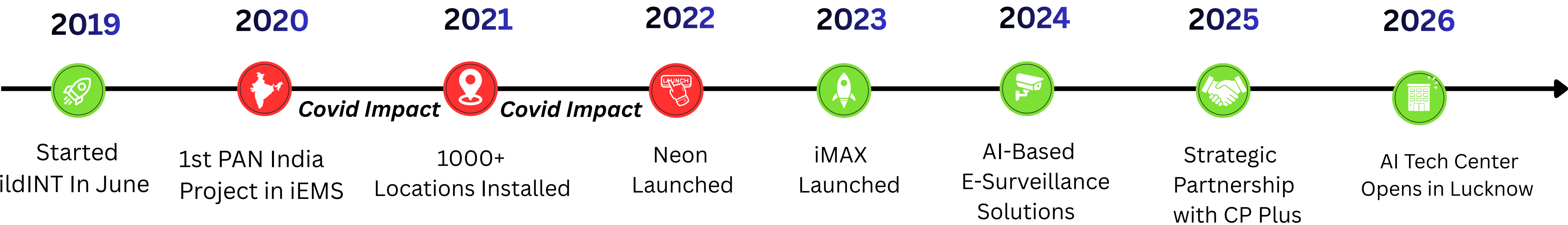
Founder & Managing Director

Captain Amit Rai is a visionary entrepreneur **leading BuildINT's** mission to transform buildings through **AI, IoT, and intelligent automation**. With expertise in business strategy, innovation, and operational excellence, he has built a company focused on delivering smart, connected, and sustainable infrastructure.

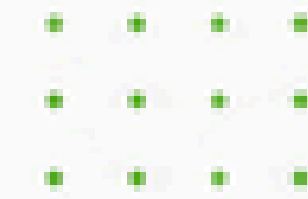
Under his leadership, **BuildINT** continues to empower organizations with intelligent technologies that improve efficiency, optimize energy usage, enhance security, and drive digital transformation.



BuildINT Journey



Leadership Team



Meet the leaders driving BuildINT's growth and vision.



Payal Bharadwaj

Director - HR & Finance



Hari Shahi

Chief General Manager -
Business Head



Vaibhav Mogal

Strategic Chief Financial
Officer - Consultant

GROWTH & TRACTION

Delivering **Measurable Impact** Across Industries



7+

Years of
Experience



30+

Clients



15k+

Sites
Deployed



300+

Engineers
PAN India



5 Lakh+

Energy
Saved

WHAT WE OFFER?

BuildINT AI Platform

Intelligent IoT Solutions for
Smart, Safe & Sustainable Buildings



iBMS

1. A-IOT (Controlling & Monitoring)
2. Energy Efficiency
3. Net Zero carbon footprint

01



CCTV

1. E-Surveillance
2. Command Center
3. AI Analysis

02



Fire System

1. IOT Based Alerts

03



Digi Aadhar

1. Aadhar Authentication

04

TRADITIONAL BUILDING



CHALLENGES



High Energy Consumption



Manual Building Operations



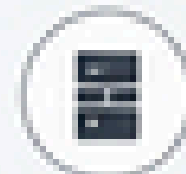
No Real-time Monitoring



Reactive Maintenance



Security Blind Spots



Multiple Standalone Systems



High Operational Cost



No Data-Driven Decisions

ISUP

POWERED BY
BUILDINT AI
PLATFORM

AI-POWERED SMART BUILDING



AI-POWERED SOLUTIONS



AI Energy Optimization & Savings



Intelligent BMS Automation



24x7 Real-time Monitoring & Alerts



Predictive Maintenance & Fault Detection



AI CCTV & Video Analytics



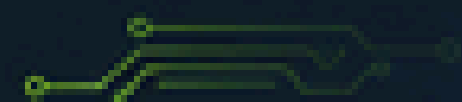
Integrated & Unified Platform



Reduced OPEX & Energy Bills



Live Dashboards & Data-Driven Decisions



BUILDINT AI PLATFORM – POWERING **SMARTER, SAFER & SUSTAINABLE** BUILDINGS



Integrated Automation, Energy Management & Smart Infrastructure



Key Features

- AI-Based Building Automation
- Smart Access & Security
- Energy & Utility Management
- HVAC, Lighting & Pump Control
- Lift & Escalator Integration
- Centralized Monitoring Dashboard
- IoT Analytics & Smart Alerts



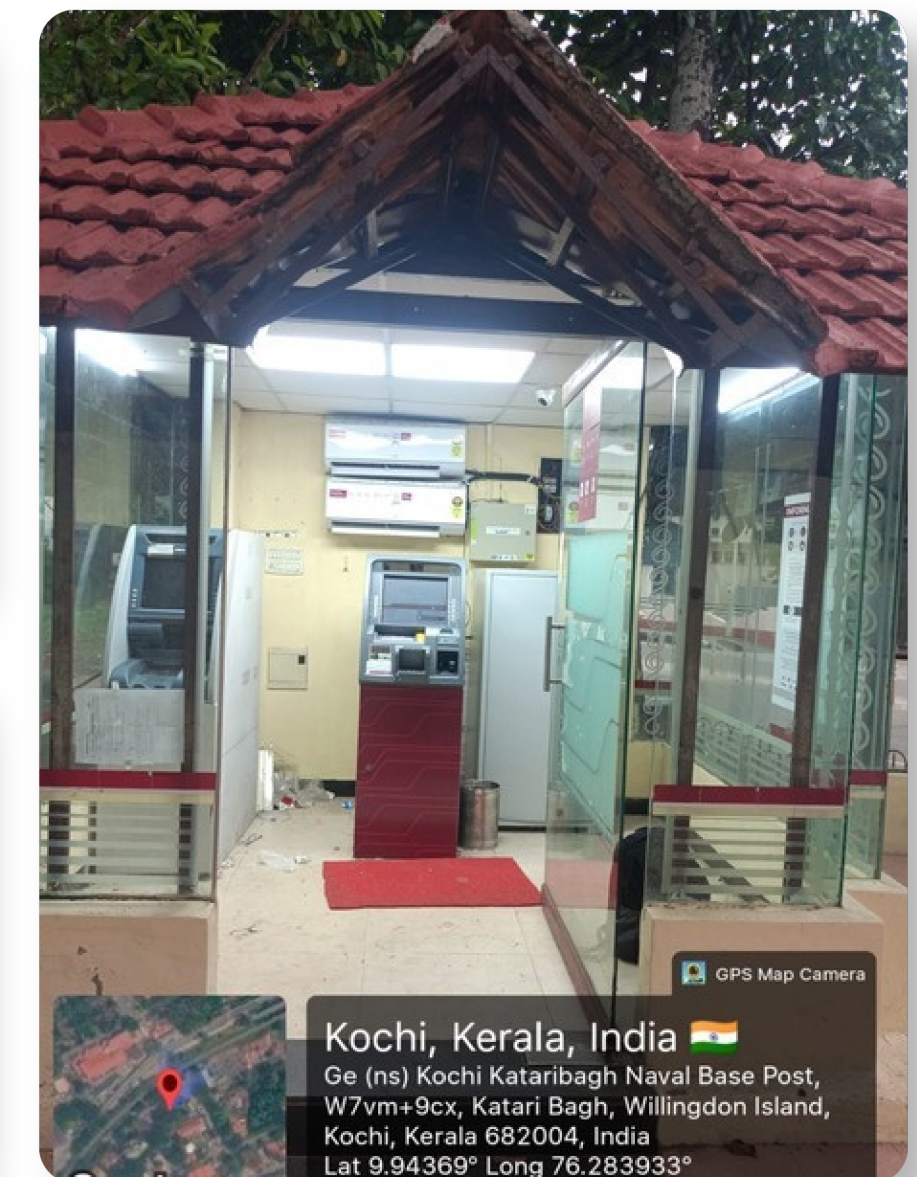
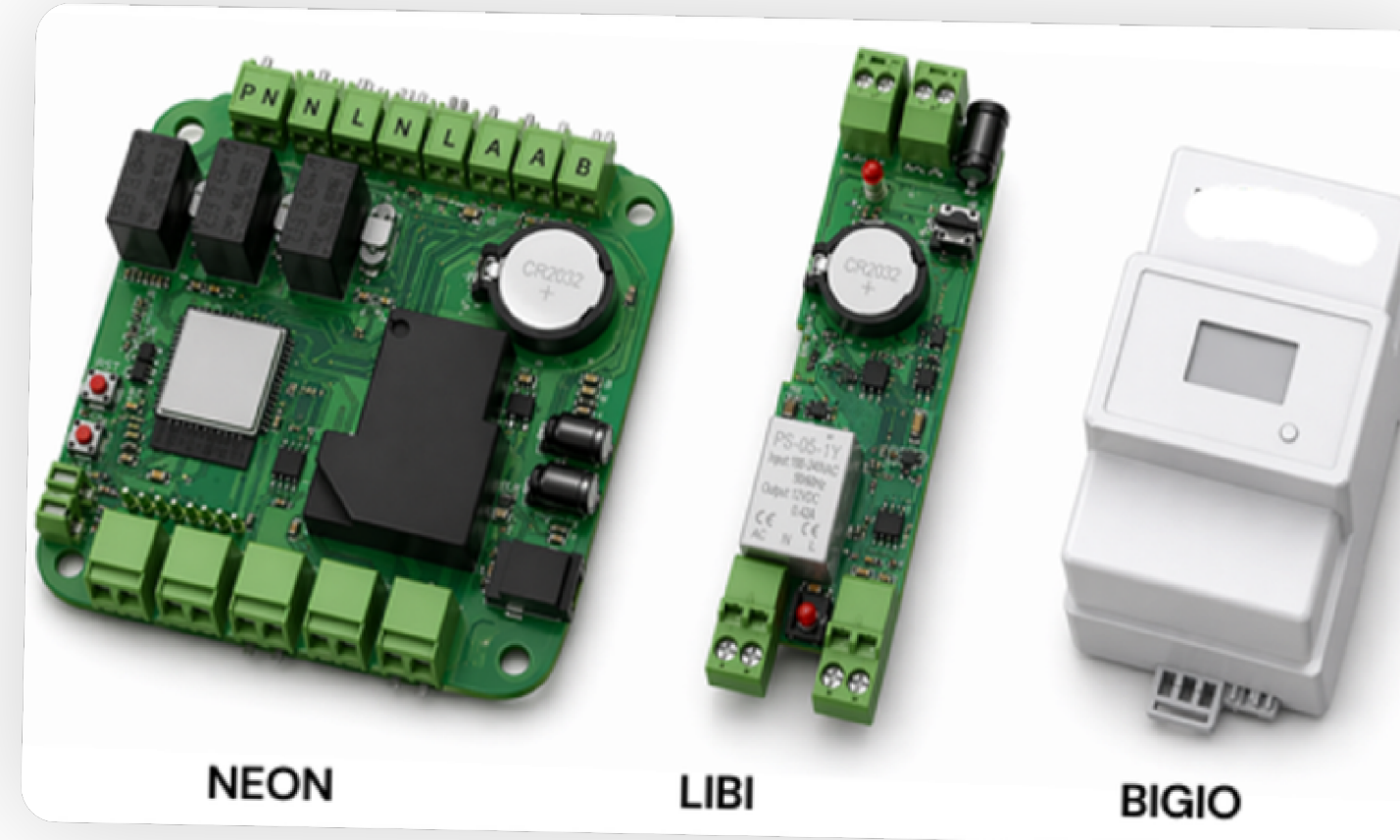
Business Value

- Improved Operational Efficiency
- Reduced Energy & Utility Costs
- Enhanced Safety & Security
- Predictive Asset Maintenance
- Centralized Multi-Site Management
- Data-Driven Decision Making
- Sustainable Smart Buildings



Watch Live Demonstration

- [Max Healthcare](#)
- [Railway Lighting Automation](#)
- [ATM](#)
- [BMS](#)





AI-Powered Surveillance & Centralized Security Monitoring



Key Features

- AI Video Surveillance
- Bullet & PTZ Camera Integration
- Centralized Command Center
- ANPR & Smart Vehicle Recognition
- Real-Time Monitoring & Alerts
- Multi-Site Surveillance Management
- VMS & IoT Integration



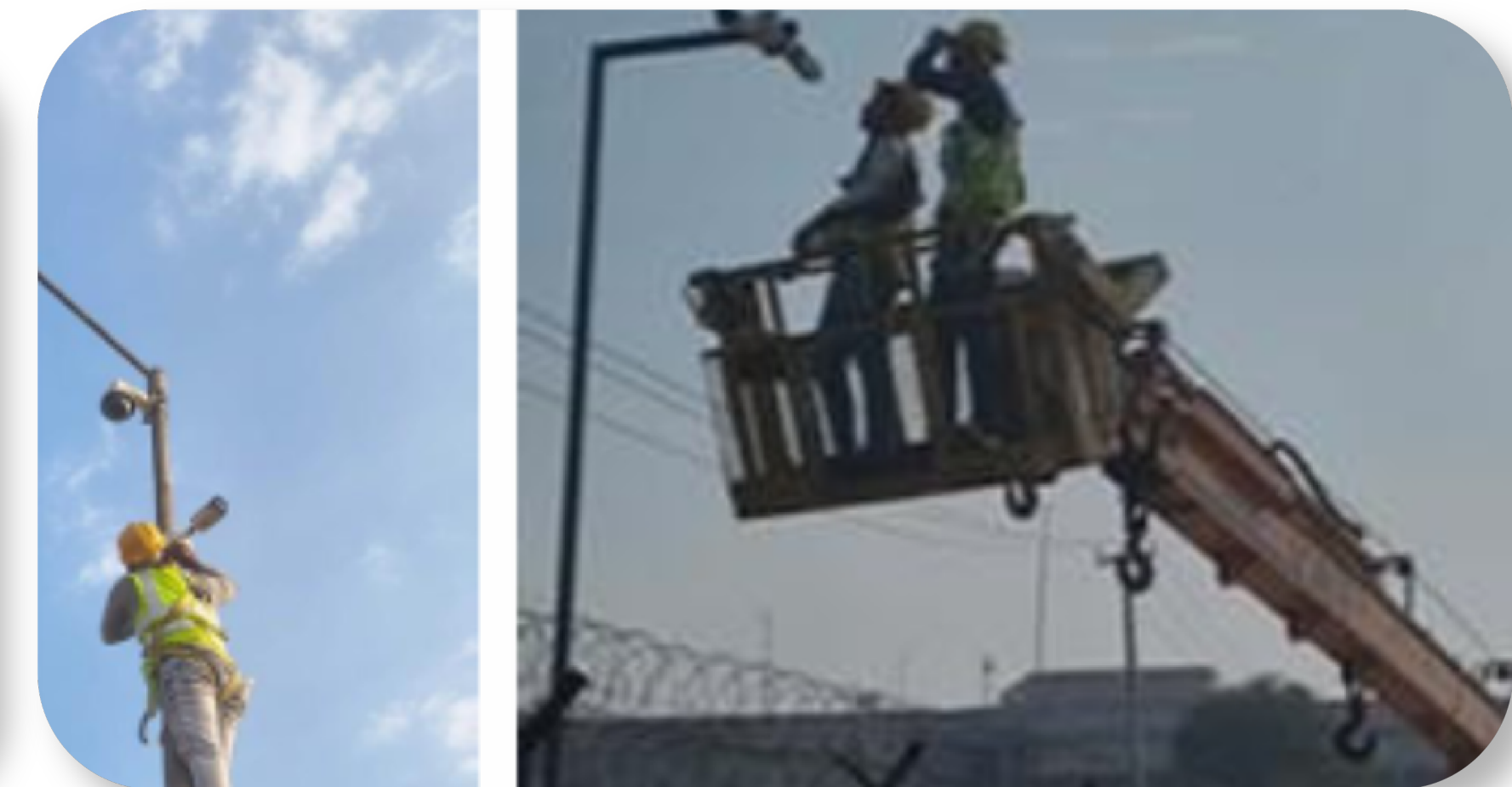
Business Value

- Enhanced Safety & Security
- Faster Incident Detection
- Reduced Manual Monitoring
- Improved Operational Visibility
- Centralized Security Management
- Data-Driven Decision Making
- Scalable Surveillance Infrastructure



Watch Live Demonstration

- [UP Police](#)
- [CANPACK CCTV](#)
- [ONGC](#)
- [AI - Powered Stain Detection](#)



Fire Detection, Protection & Life Safety



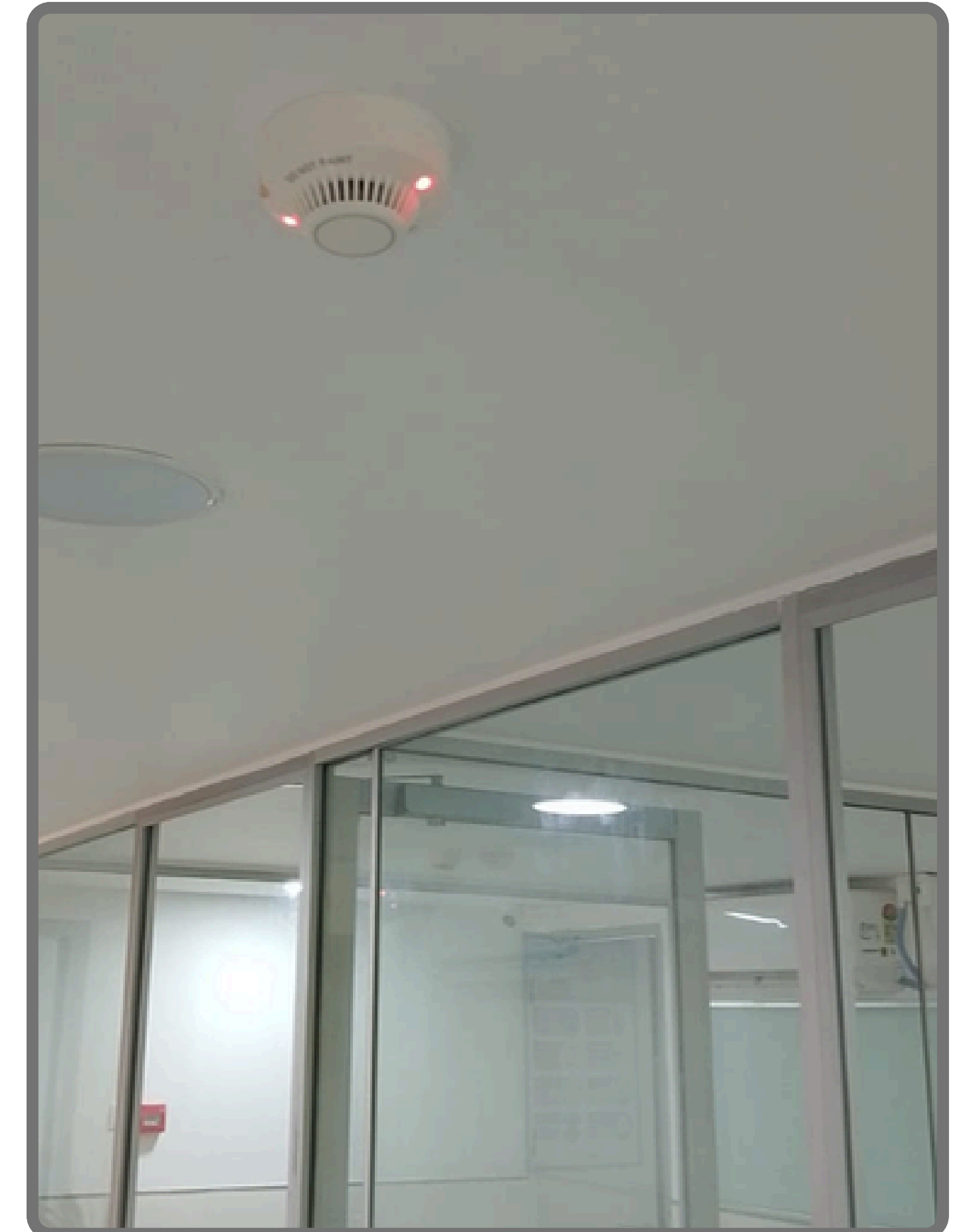
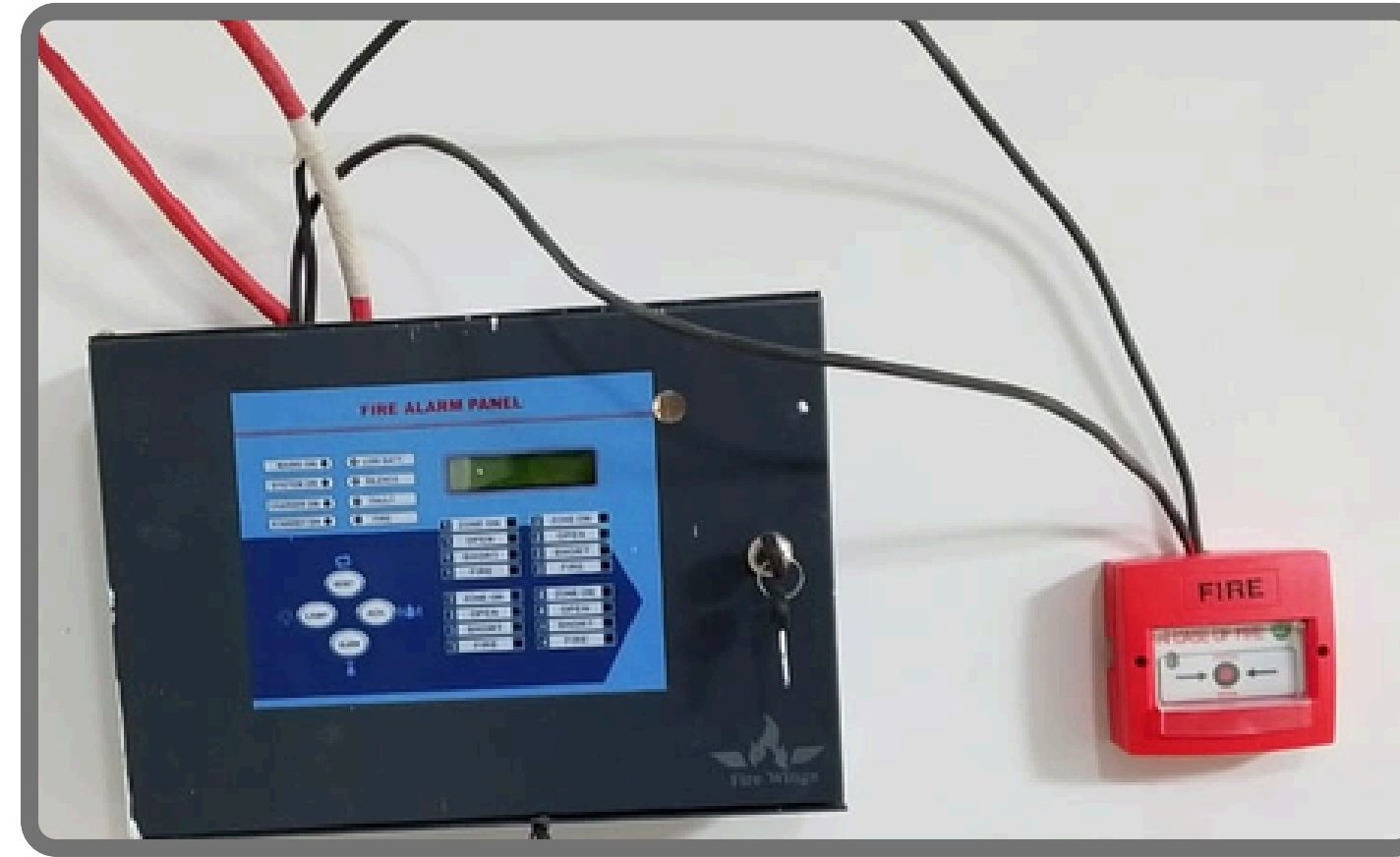
Key Features

- Intelligent Fire Detection
- Smoke & Heat Sensors
- IoT-Based Fire Alarm System
- Addressable Fire Control Panel
- Real-Time Alerts & Notifications
- Emergency Evacuation Integration
- Centralized Fire Monitoring



Business Value

- Early Fire Detection
- Enhanced Life Safety
- Faster Emergency Response
- Reduced Property Damage
- Regulatory Compliance
- Business Continuity
- 24x7 Safety Monitoring



Identity Management & Secure Access Solutions



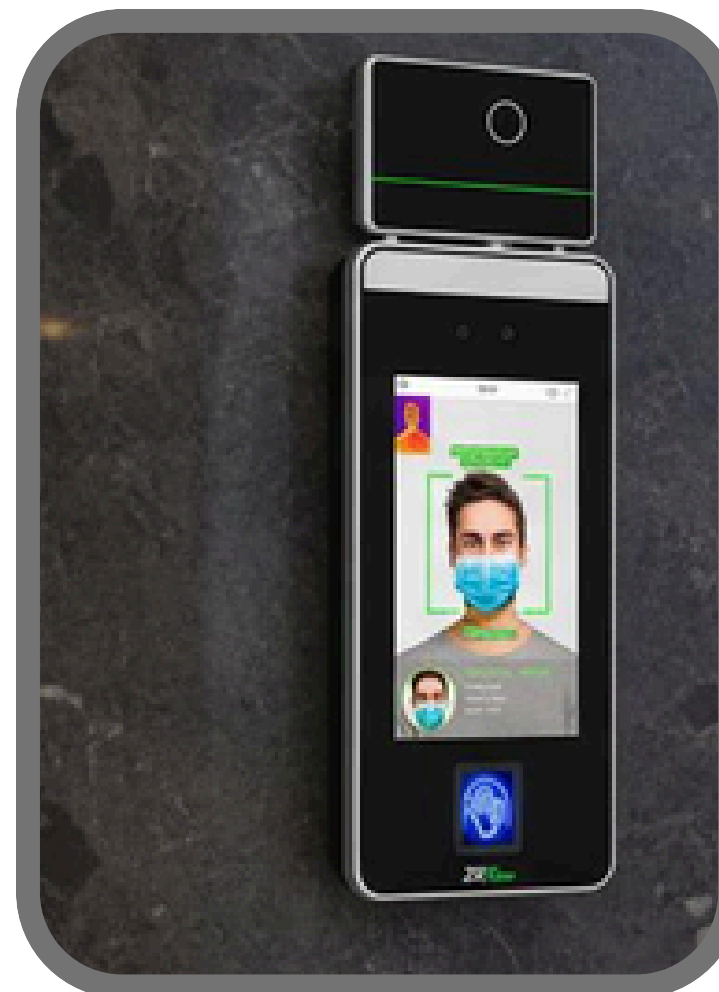
Key Features

- Biometric & Facial Recognition
- RFID / Smart Card Authentication
- Aadhaar-Based Authentication
- Visitor Management System
- Door Access & Time Attendance
- Centralized Access Monitoring
- Real-Time Access Alerts



Business Value

- Enhanced Security & Compliance
- Authorized Access Control
- Improved Workforce Management
- Reduced Unauthorized Entry
- Centralized Multi-Site Management
- Faster Identity Verification
- Increased Operational Efficiency



Industries We Serve

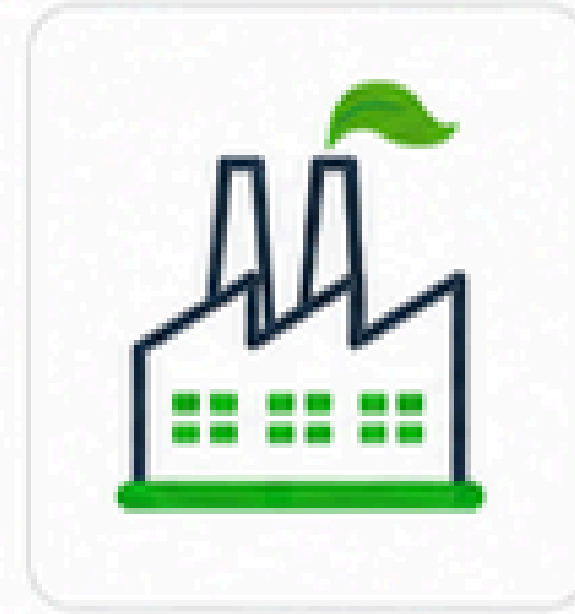
Our multidisciplinary approach enables us to provide well-rounded solutions that align with industry demands and long-term business objectives.



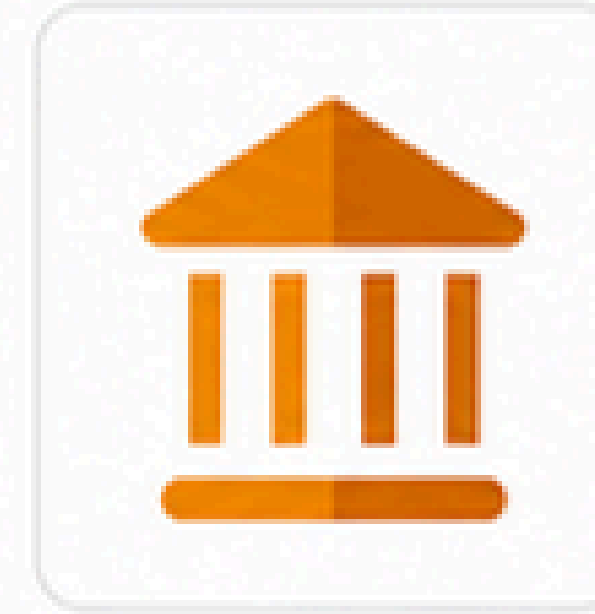
Government



Railways



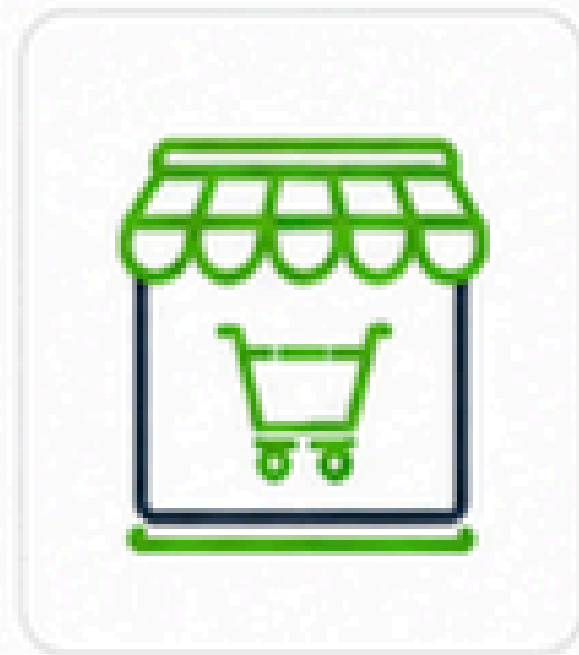
Manufacturing



Banking & NBFC



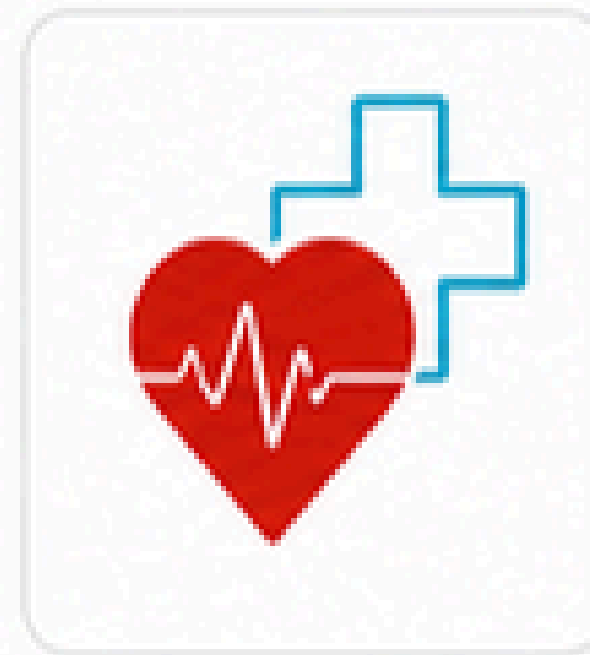
Commercial



Retail



Education



Health Care



FMCG



MNCs

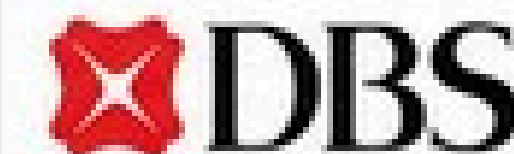
Trusted by Leading Organizations



adani



HITACHI
Inspire the Next
Hitachi Payment Services



Euronet



Sterling

Deloitte

Goldman
Sachs

DIEBOLD
NIXDORF

TRIDIUM

WNS



Client Recognition & Project Success



Diebold Nixdorf

Diebold Nixdorf India Pvt. Ltd.
17th Floor, South Side, IT Bldg.No.2,
R Tech Park, Nirlon Compound,
Village Pohnadi, Goregaon East,
Mumbai - 400 063, INDIA
Tel : 91-22-6677 4900
Fax : 91-22-6677 4901

Email : di-contact@india@dieb
Web : www.dieboldnixdorf.com
CIN : U72300MH1992PTC20

Date: 20/01/2025

TO WHOMSOEVER IT MAY CONCERN

This is to confirm that M/S Lightforce BuildINT Pvt Ltd has supplied/implemented the IoT IATM, CCTV camera installation, E-Surveillance monitoring and AC AMC since last 2 years.

The high standards of sincerity and trust worthiness of the organization is highly commendable. We are earnestly very happy to be associated with them. It would be our pleasure to do business with them in future as well and I sincerely wish them the very best for a great future.

The services are satisfactory and their support is impressive.

Best wishes

Your faithfully

Authorized Signatory
Name: Vijay Mishra
Designation: Senior Manager
Diebold Nixdorf India Private Limited





HITACHI
Inspire the Next

Date: 20th Feb 2025

TO WHOMSOEVER IT MAY CONCERN

This is to confirm that M/S Lightforce BuildINT Pvt Ltd has supplied ~5000 camera's for ATM Sites along with Professional Software Development and allied AMC's for Hitachi Payments Services India Pvt Ltd. since last 2 years.

The high standards of sincerity and trust worthiness of the organization is highly commendable. We are earnestly very happy to be associated with them. It would be our pleasure to do business with them in future as well and I sincerely wish them the very best for a great future.

The services are satisfactory and their support is impressive.

Best wishes

Your faithfully

Authorized Signatory
Name: Prashant Rampal
Designation: Vice President
Hitachi Payments Services Pvt Ltd



Hitachi Payment Services Pvt. Ltd.
Registered Office : Level 2, 23rd MPL Silicon Tower, Velachery Tambaram Main Road, Chennai, Tamil Nadu - 600100
Corporate Office : Godrej Two, Unit No. 904, 9th Floor, Proejshahinagar, Eastern Express Highway, Vikhroli (E), Mumbai - 400079
Corporate Tel.: +91-022-6930 1800
www.hitachi-payments.com
CIN: U72100TN2005PTC057463



L&T Finance

Date: 12/11/2024

TO WHOMSOEVER IT MAY CONCERN

This is to confirm that M/S Lightforce BuildINT Pvt. Ltd. has supplied/implemented CCTV & E-surveillance the complete Reconciliation platform developed by them. The services are being under hosted model. We confirm that the implementation is completed and the Reconciliation services are being provided successfully.

The Services are satisfactory and their support is impressive.

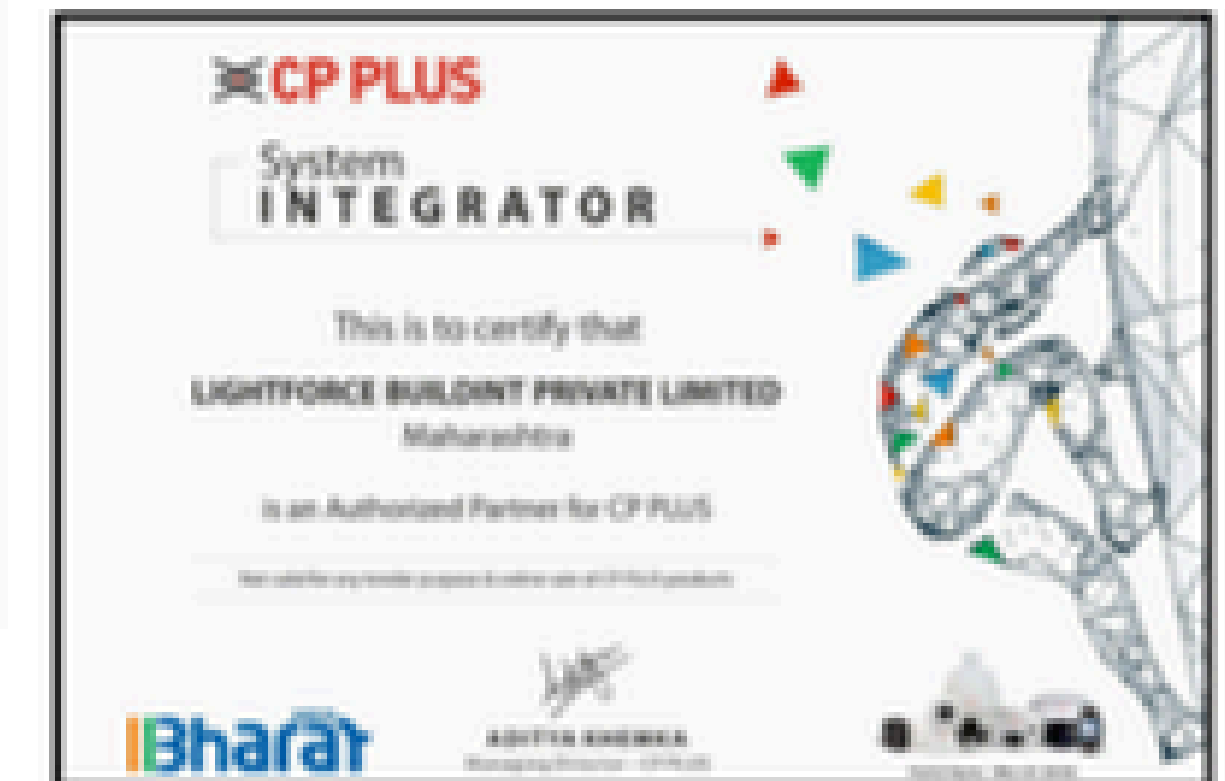
Authorized Signatory,
Name: Cyril Pereira.
Designation: FCM Senior Manager.

L & T Financial Consultants Limited
Brindavan, 177, C.S.T Road, Kalina, Santacruz (E),
Mumbai-400098, Maharashtra, India.

L&T Financial Consultants Ltd
(formerly known as L&T Brindavan Properties Ltd)
Registered Office
Brindavan, Plot No 177,
CST Road, Kalina, Santacruz (E)
Mumbai 400 098, Maharashtra, India

T +91 22 6212 5000
F +91 22 6212 5555
CIN: U65100MH2011PLC299024
www.ltfis.com

Certifications, Patents & Recognitions



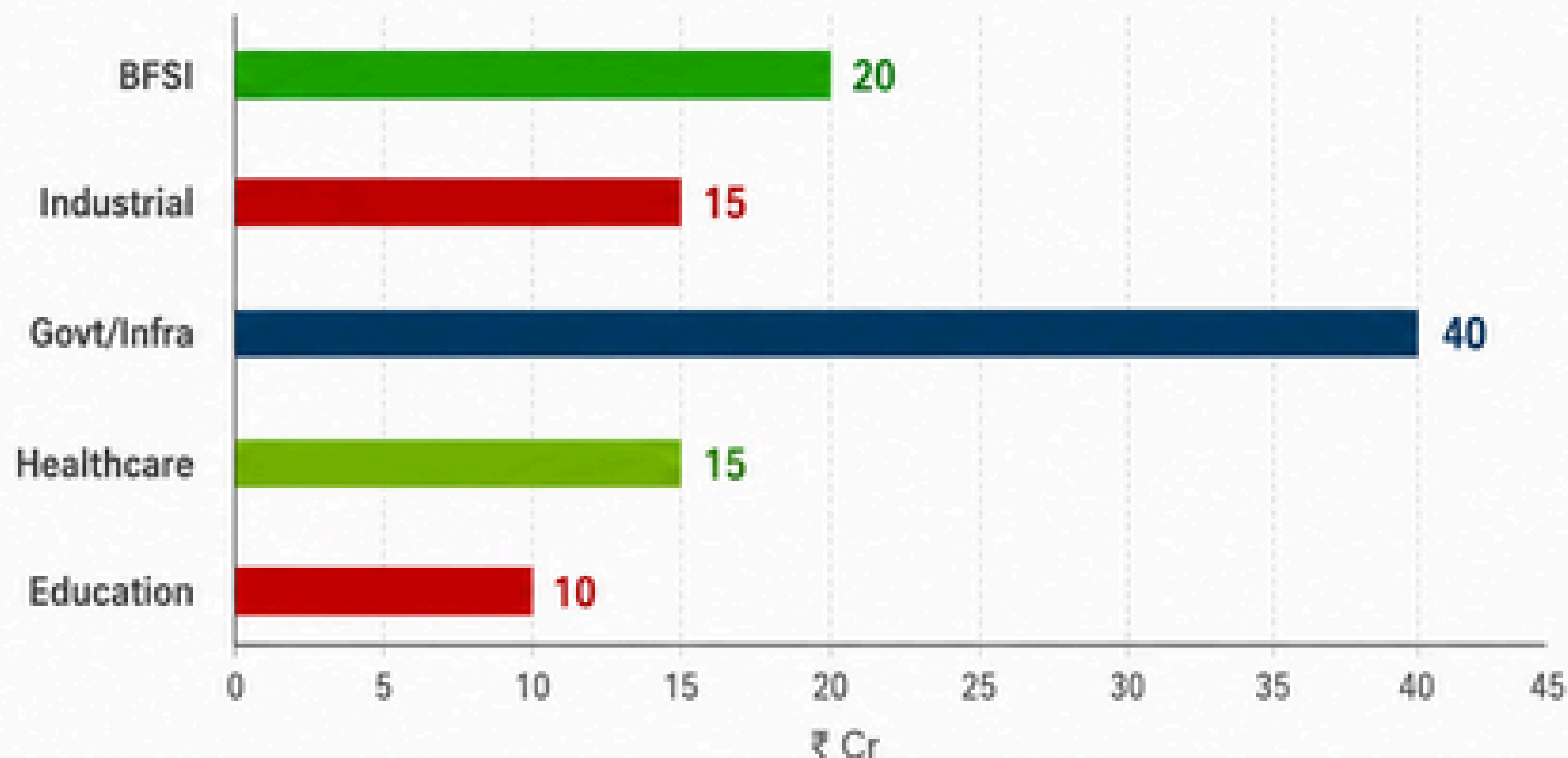
TRACTION PIPELINE AND OPPORTUNITIES

Strong momentum across strategic industry segments



ACTIVE PIPELINE BY SEGMENT

Pipeline value in ₹ Cr



KEY OPPORTUNITIES

	BFSI	Kotak Bank, ICICI Prudential
	Industrial	Hitachi, ONGC, JNPT, Adani Command Centre
	Govt/Infra	Indian Railway, UP Police
	Healthcare	PGI, Max Healthcare
	Education	Amity



₹100 Cr+

Total Active Pipeline



25+ Deals

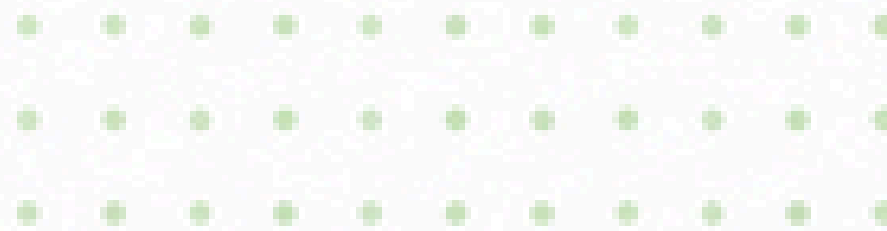
In Final Negotiation



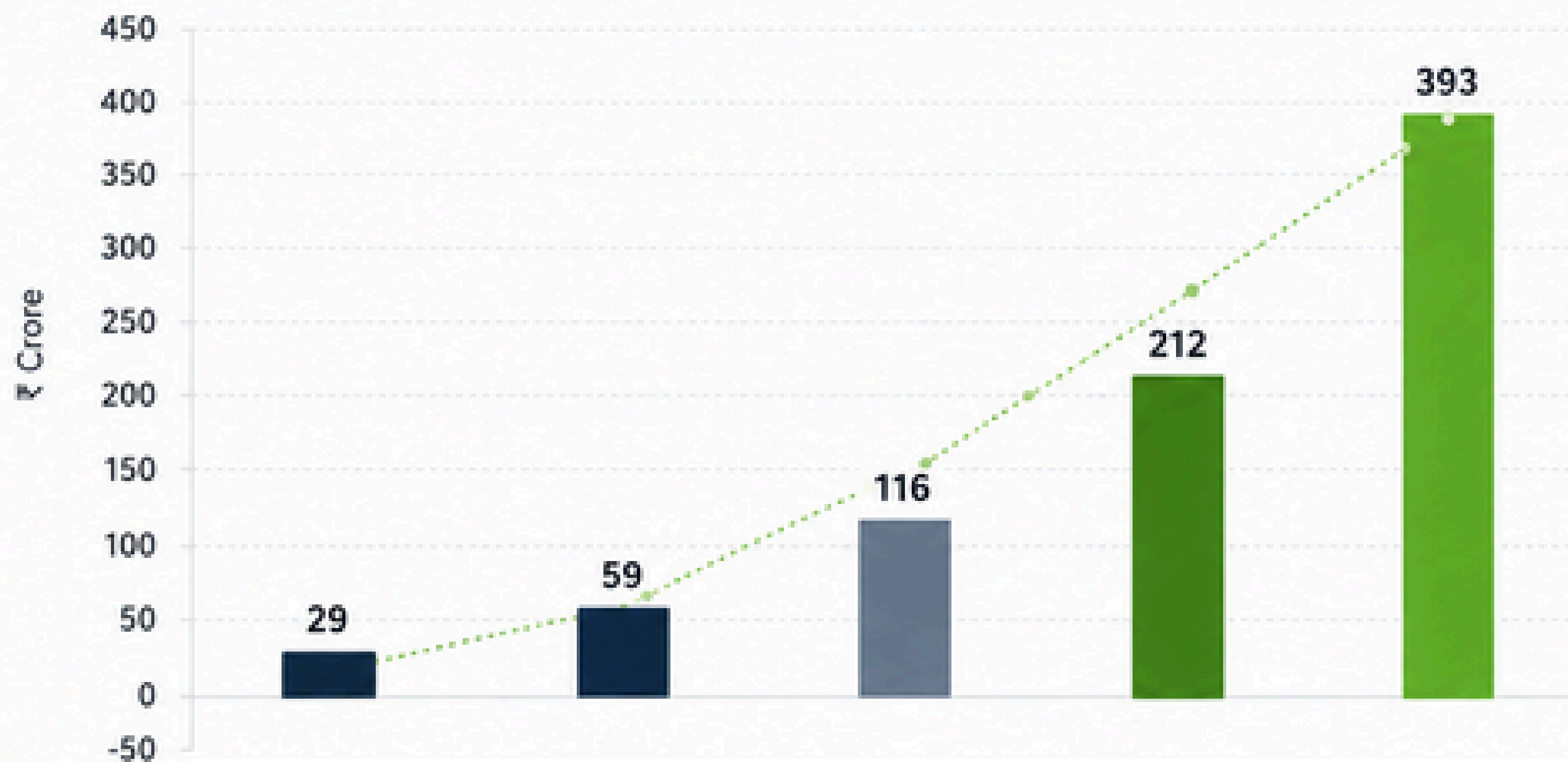
9-15 Months

Average Sales Cycle

REVENUE TRAJECTORY



Revenue (₹ Cr)



	FY26-27	FY27-28	FY28-29	FY29-30	FY30-31
■ Revenue (₹ Cr)	29.19	59.47	115.92	211.61	392.53



₹29.19 Cr

FY26-27 Revenue



₹392.53 Cr

FY30-31 Revenue



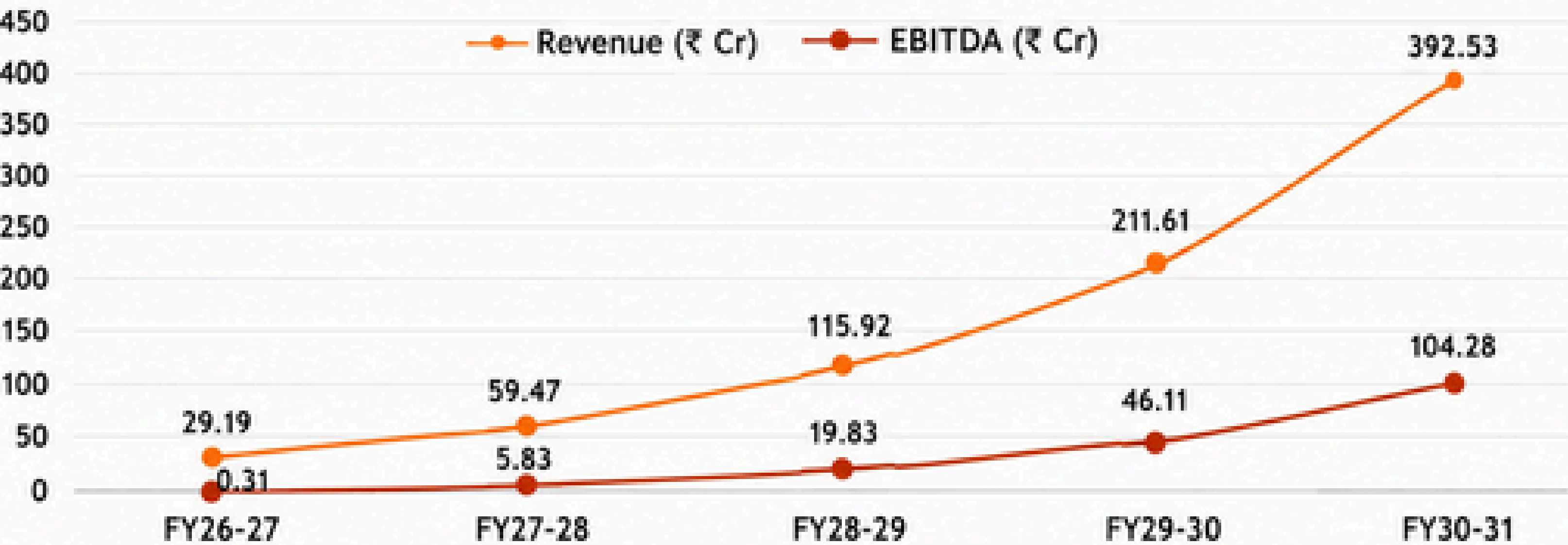
8.49x

Revenue Growth (5yr)

REVENUE PROJECTIONS

(INR in crores)

Particulars	FY26-27	FY27-28	FY28-29	FY29-30	FY30-31
Revenue	29.19	59.47	115.92	211.61	392.53
Cost of Goods Sold	20.16	33.48	58.32	100.08	178.20
Gross Margin	9.03 (31.0%)	25.99 (43.7%)	57.60 (49.7%)	111.53 (52.7%)	214.33 (54.6%)
CM1	7.31(25.0%)	22.50(37.9%)	50.86(43.9%)	99.25(46.9%)	191.61 (48.8%)
CM2	5.76(19.8%)	17.85(30.0%)	42.76(36.9%)	85.35(40.3%)	166.86(42.5%)
EBITDA	0.31 (1.06%)	5.83 (9.8%)	19.83 (17.1%)	46.11 (21.79%)	104.28 (26.57%)
PAT	-1.60	-1.06	4.36	13.10	40.35



EBITDA positive FY2026 - FY2031

EBITDA stays positive throughout 5yrs



PAT positive FY28-29

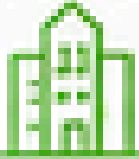
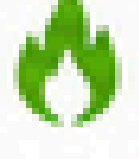
Net profit ₹4.93 Cr; scaling to ₹53.79 Cr by FY31



Sustained growth

EBITDA CAGR of ~68% across the 5-year period

COMPETITOR LANDSCAPE

Capability	Lightforce Buildint	Honeywell	Siemens	Schneider Electric	Johnson Controls	Bosch	Hikvision	Genetec	Smart Joyals	Enlite
 Building Management System (BMS)	● Strong	● Very Strong	● Very Strong	● Very Strong	● Very Strong	● Limited	● None	● Strong	● Strong	● Very Strong
 Energy Management	● Strong	● Strong	● Strong	● Strong	● Strong	● Limited	● Limited	● Very Strong	● Very Strong	● Very Strong
 CCTV & Surveillance	● Strong	● Strong	● Moderate	● Moderate	● Moderate	● Strong	● Very Strong	● Very Strong	● Strong	● Strong
 Fire System	● Strong	● Strong	● Moderate	● Moderate	● Strong	● Strong	● Moderate	● Strong	● Very Strong	● Very Strong
 Access Control	● Strong	● Strong	● Strong	● Moderate	● Strong	● Strong	● Moderate	● Very Strong	● Strong	● Strong
 IoT Integration	● Strong	● Strong	● Strong	● Strong	● Strong	● Moderate	● Moderate	● Very Strong	● Strong	● Strong

● Very Strong ● Strong ● Moderate ● Limited ● Low ● None

WHY NOW

01



Smart building adoption is accelerating

India's smart building market is projected to grow at 24.5% CAGR from 2026 to 2033, driven by demand for energy efficiency, automation, and centralized building intelligence.

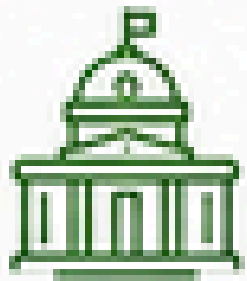
02



Commercial infrastructure is expanding fast

India's commercial real estate market is projected to grow at 18.52% CAGR through 2030, creating a larger installed base of offices, campuses, facilities, and managed infrastructure that need digital control layers.

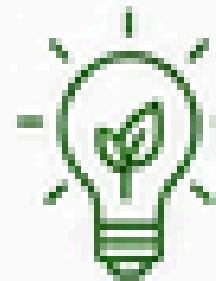
03



Public infrastructure is going digital

All 100 Smart Cities now have operational ICCCs, reinforcing the shift toward command-center-led monitoring, surveillance, and asset management across public infrastructure.

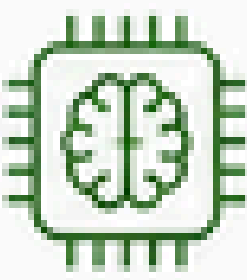
04



Energy efficiency is now a business priority

Growth in smart buildings is increasingly driven by the need for cost-effective energy-saving solutions, making energy intelligence and automation an urgent operating priority rather than a discretionary upgrade.

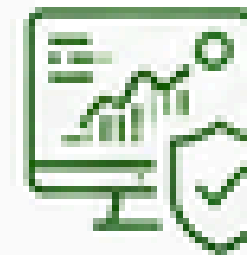
05



AI and IoT are becoming deployable at scale

India's smart building growth is being propelled by increased adoption of IoT and AI-driven automation, enabling real-time monitoring, anomaly detection, and centralized decision-making across distributed assets.

06



Customers want integrated control, not point solutions

The market is shifting toward platforms that combine security, operations, energy, and command visibility into one stack, as modern commercial and public infrastructure demand integrated rather than siloed systems.

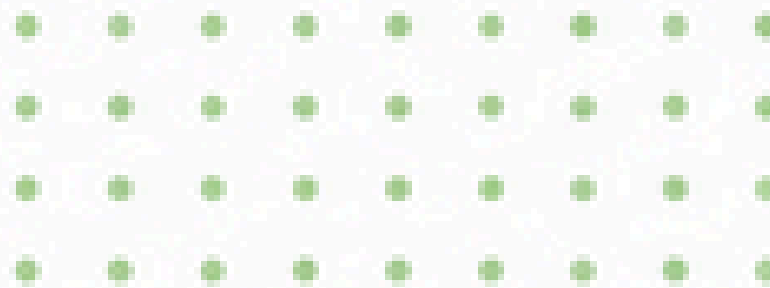


Valuation

INR 235 Crs

Based on 5-yr projections (FY 2026-27 to FY 2030-31)

GROWTH CAPITAL - ASK



₹30 CRORE

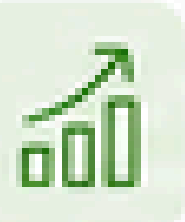
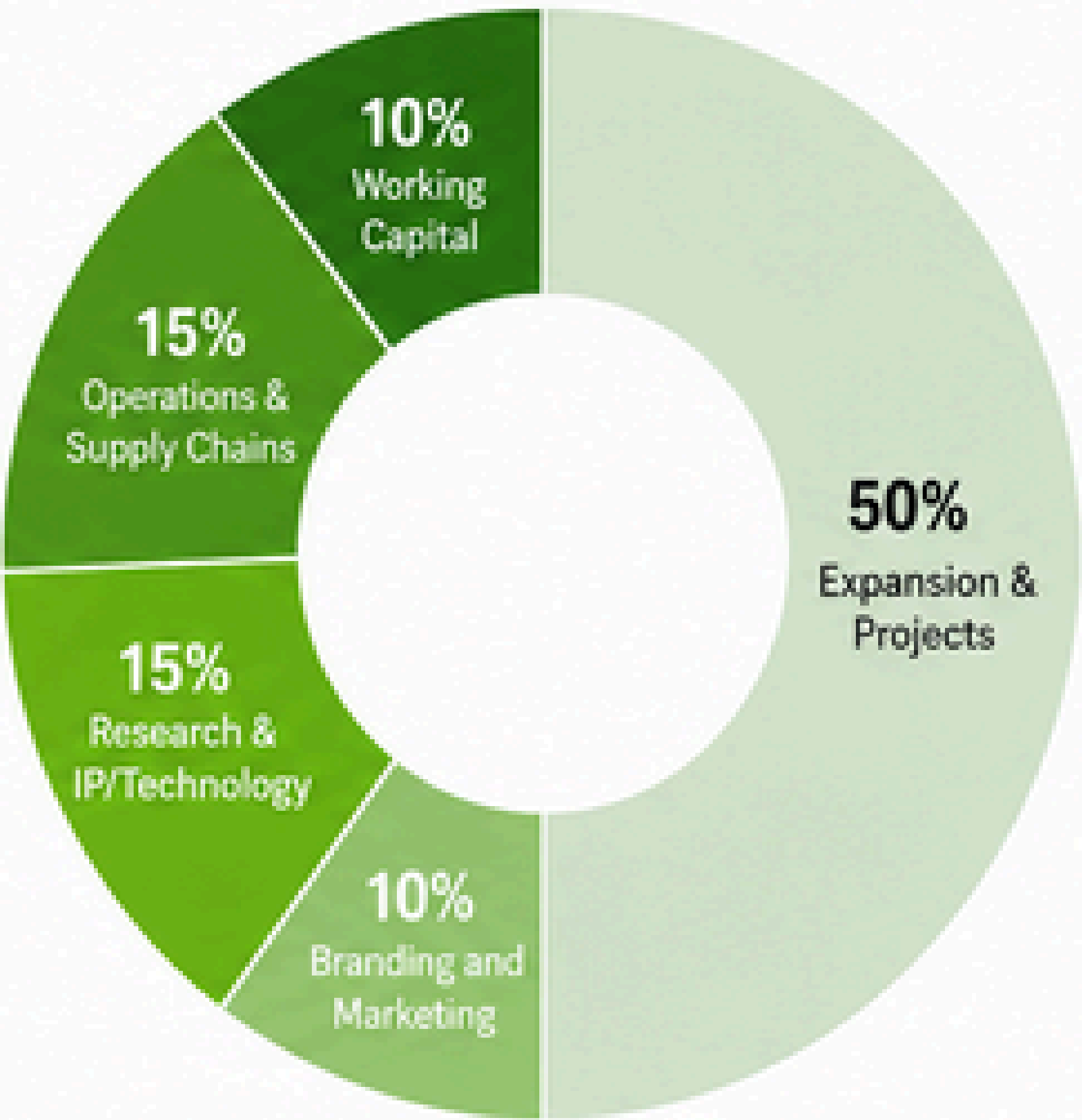
SAFE Note | BUILDINT AI



DEAL STRUCTURE

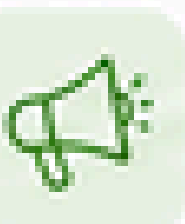
Instrument	SAFE Note
Raise Amount	INR 30 Crore
Valuation	INR 30 Crore
Capital Invested To Date	—
5-Year Revenue Projection	INR ____ crores
Path to Liquidity	—

Allocation



50%

Expansion and Projects



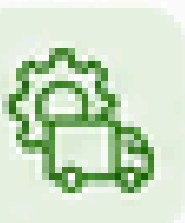
10%

Branding and Marketing



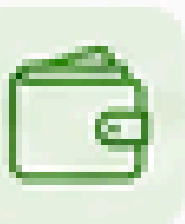
15%

Research & IP/Technology



15%

Operations & Supply Chains



10%

Working Capital



BuildINT AI

Bharat Ka Apna Building Intelligence

JAI HIND !



+ 7400074047



support@buildint .co



[www.buildint .ai](http://www.buildint.ai)



Mumbai



Hyderabad



Gurgaon



Lucknow



Dubai